

EVgo[®]

Real Estate Overview

JANUARY 30, 2026

NO
PARKING

EV
CHARGING
ONLY

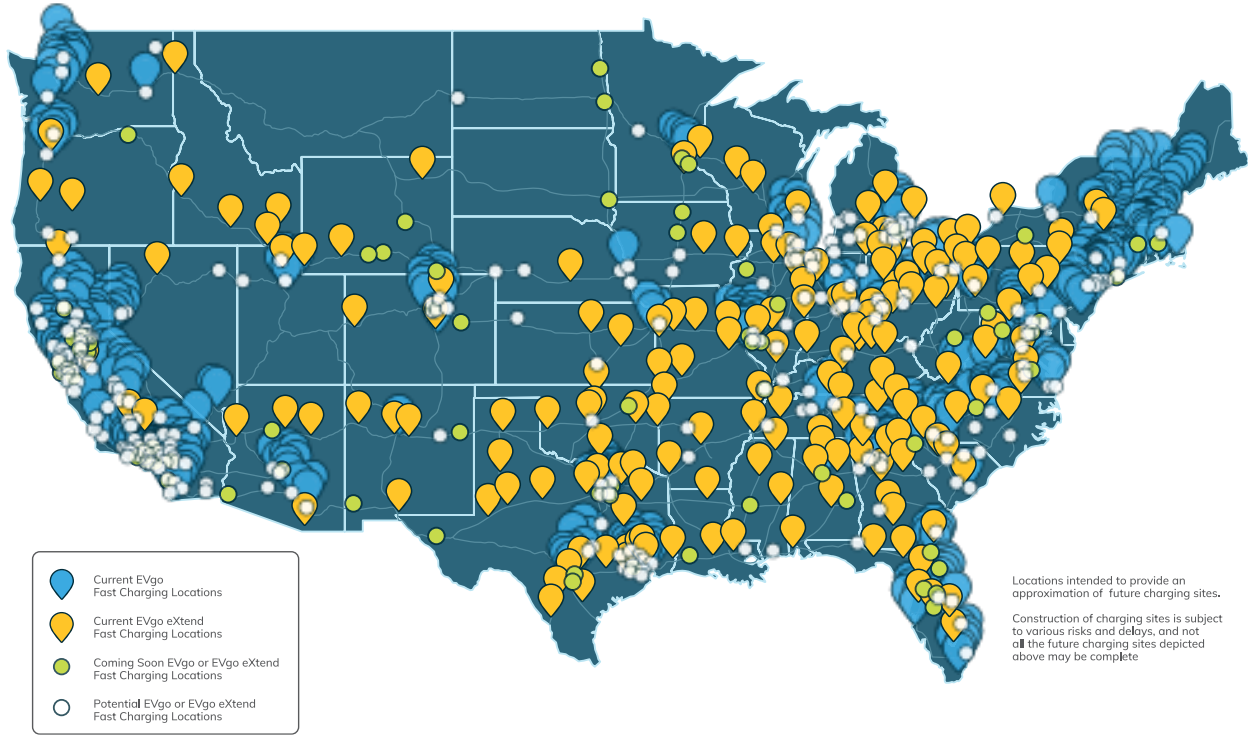
EV
CHARGING
ONLY

EV
CHARGING
ONLY

EVgo[®]

AT A GLANCE

EVgo IS ONE OF THE NATION'S LARGEST PUBLIC EV FAST CHARGING NETWORKS



1,100+ Locations

4,590 Charging Stalls

47 States

153M+ Americans Within 10 miles of an EVgo station

1.6M+ Customer accounts

Source: Company estimates
All figures as of 03/31/25 unless otherwise noted
Stall and location counts include EVgo eXtend sites

NON-DILUTIVE CAPITAL SUPPORTS NETWORK GROWTH

DEPARTMENT OF ENERGY
("DOE") LOAN ALLOWS EVGO TO
SCALE FASTER IN THE BEST
LOCATIONS

\$1.25 billion guaranteed loan
facility

Attractive and flexible loan
structure

Low cost of capital

FIRST OF ITS KIND COMMERCIAL
BANK FACILITY TO ACCELERATE
GROWTH

Up to **\$300 million**, with \$225 million
committed and \$75 million of
incremental availability

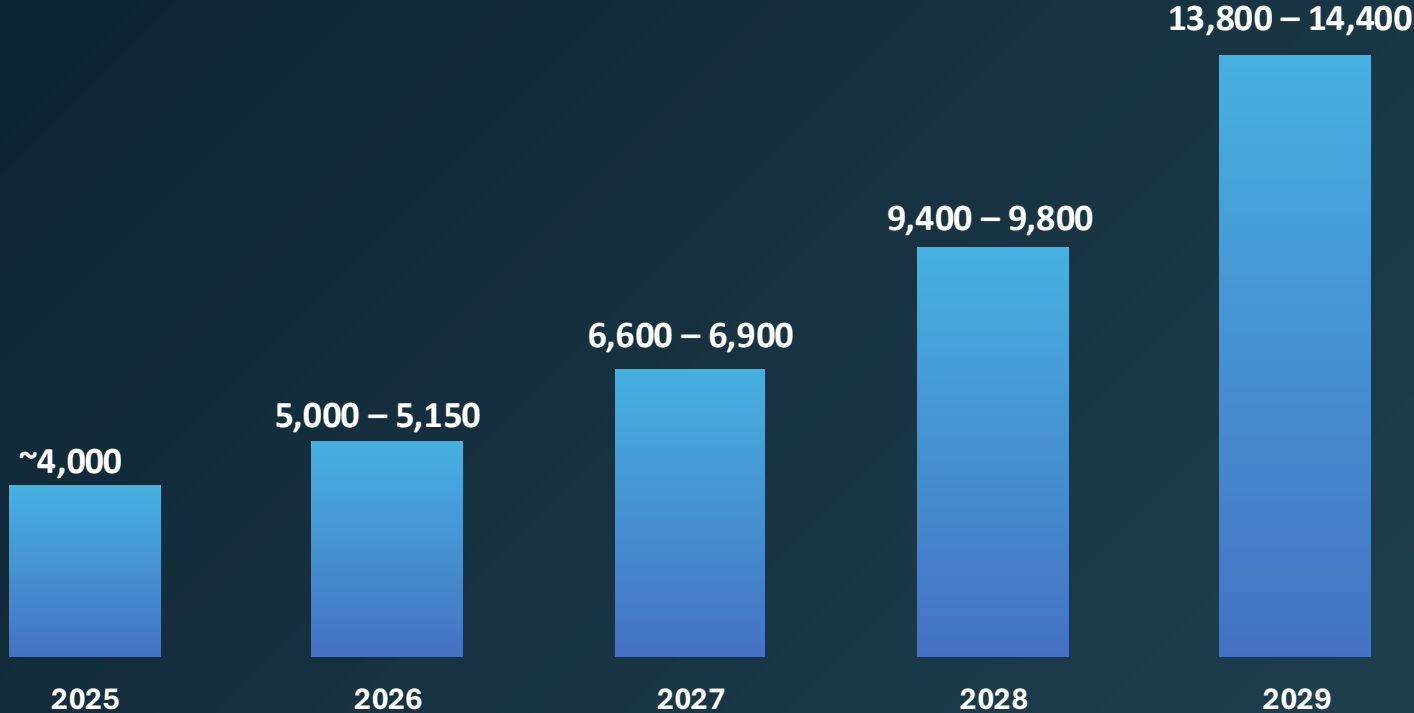
Establishes relationship with
top-tier commercial lenders

Flexible facility, complementary
to DOE financing



INCREASING SCALE OVER NEXT 5 YEARS

TARGET EVGO PUBLIC NETWORK STALLS IN OPERATION



EVgo management targets.
Stall build targets include stalls built under DOE loan, commercial loan facility, reduced gross capital per stall, and reinvestment of cash generated from operations.
Figures are as of December 31 of each year.
Stalls in operation targets include ~650 stall removals as part of EVgo ReNew 2025 – 2029.

BE IN GOOD COMPANY

Real Estate Partners



Automaker Partners



VALUE PROPOSITION

EVgo[®]

VALUE FOR REAL ESTATE PARTNERS

A key advantage of partnering with
EVgo – no costs to you!



Publicly Traded Company (NASDAQ)

Strong business fundamentals with a multi-decade growth trajectory and ability to serve all EVs

Streamlined EV charging Partner

EVgo offers end to end installation, operations and maintenance of the EV charging infrastructure

No-Cost to You

EVgo covers all costs associated with installation, service, maintenance, utility upgrades, electricity, and operation of the charging stations

Market Rents

Increase revenue from ancillary income - EVgo leases property to install fast charging stations

Utilization Based Model

Driving traffic to your property is our #1 priority; Gain direct access to EVgo's customer base



Utilization drives our business model

Customer acquisition & retention are how we get there.

EVgo's Focus:

- Attract and retain customers for network growth
- Build a sustainable, high-performing fast-charging network
- Deliver reliable and convenient charging for all
- Maintain commitment as the largest EV-only company in the US





Site Selection Criteria

Our vision is to enable effortless fast charging for everyone.

Top Priorities:

- Minimum of .25 acres
- Ground leases and acquisitions considered
- Proximity to retail amenities is a plus



CUSTOMER ACQUISITION

Bringing customers to your center is our #1 priority

SURVEY OF EVGO FAST CHARGING CUSTOMERS AT 500+ NATIONWIDE SITES



6 out of 10
Drivers shopped during their last charge



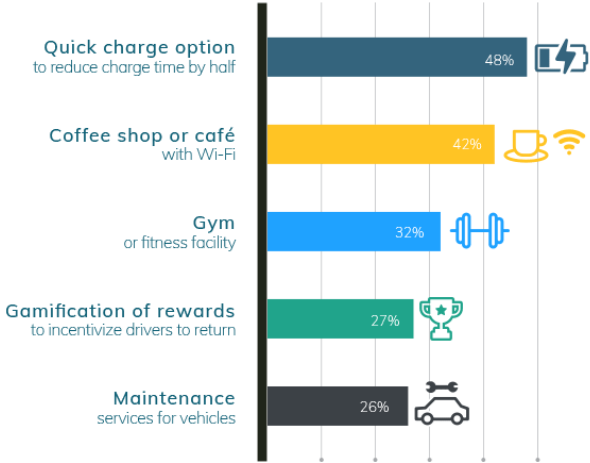
31 minutes
Average duration of a session



\$37
Average spend per session¹

Consumer Report Study of EV Drivers

FEATURES MOST DESIRED AT EXISTING EV CHARGING LOCATIONS



EV CHARGING LOCATIONS PERCEIVED TO BE MOST CONVENIENT BY POTENTIAL EV CUSTOMERS



Drivers Seek Fast Charging & Convenient Surroundings

Together, EVgo and Site Host would provide an ideal charging experience. Fast charging and coffee shops are the two most desired features at EV charging locations, according to the [EV Consumer Behavior Report by the Fuels Institute](#).

DEAL STRUCTURE AND PROCESS



EVgo Deal Structure

Ancillary Revenue Opportunity



- ❑ **EVgo-Owned and Operated** - EVgo funds all capital costs associated with the project design and development and manages ongoing operations and maintenance
- ❑ **Site Selection** - EVgo identifies sites that can be built within partner's portfolio that align with EVgo's network plan
- ❑ **Utility Coordination** - EVgo handles power upgrades and all utility coordination
- ❑ **Ancillary Revenue** - Site Hosts receive guaranteed ancillary revenue through market-rate rent payments

NEXT STEPS

CONTACT EVGO TO GET STARTED



LANE CHAPLIN

Head of Real Estate

Lane.Chaplin@evgo.com

714-292-5911



CHELSEA WYMAN

Sr. RE Transaction Manager

Chelsea.Wyman@evgo.com

904-534-5188